DISCOVERING BEHAVIOR STYLES FOR GREATER SUCCESS

DISC CERTIFICATION

MOTIVATORS CERTIFICATION

EQ CERTIFICATION

CERTIFICATION & TRAINING

Chart Your Course International

CHART YOUR COURSE INTERNATIONAL

Since 1996, Chart Your Course International has guided hundreds of organizations in designing talent mangement and selection strategies and leadership processes in over 23 different countries. Our firm is committed to helping you maximize your productivity and profits.

We help executives and clients transform workplaces into exceptional places to work that attract, retain and motivate people to their full potential. We help to grow organizations and implement employee engagement initiatives creating clearer direction, increased profitability, stronger executive teamwork, improved communication, improved customer service and happier and more productive employees.

BRIDGESTONE · KAISER PERMANENTE® · Hallmark · amazon · SHRM SOCIETY FOR HUMAN RESOURCE MANAGEMENT · Johnson & Johnson · DELTA

Over 25 Years of Real-World Leadership Experience

Trustworthy

Our assessments are validated by research, are fully EEOC compliant, and available throughout the world.

41 Languages

Assessments and reports available in 41 languages, which enhance the validity by using a person's first language.

384 DISC Patterns

We are the only assessment provider that can generate 384 unique DISC reports.

Why Use
Chart Your Course International

Research-Backed Tools

Validated by over 30 years of research. We are committed to constantly improving our assessments. Data norming and rigorous analysis conducted by both internal research teams and independent statisticians to help ensure our assessments are the most reliable and accurate tools in the market.

We are one of the nation's leading provider of DISC, Motivators and Emotional Intelligence certification training.

In 2018, we were selected one of the Top 20 from a possible 5000 assessment companies.

We are easy to work with. We have a full-time staff whose main goal is to provide you exceptional service and support.

Our assessment tools are validated by research, are fully EEOC compliant and available in 41 languages.

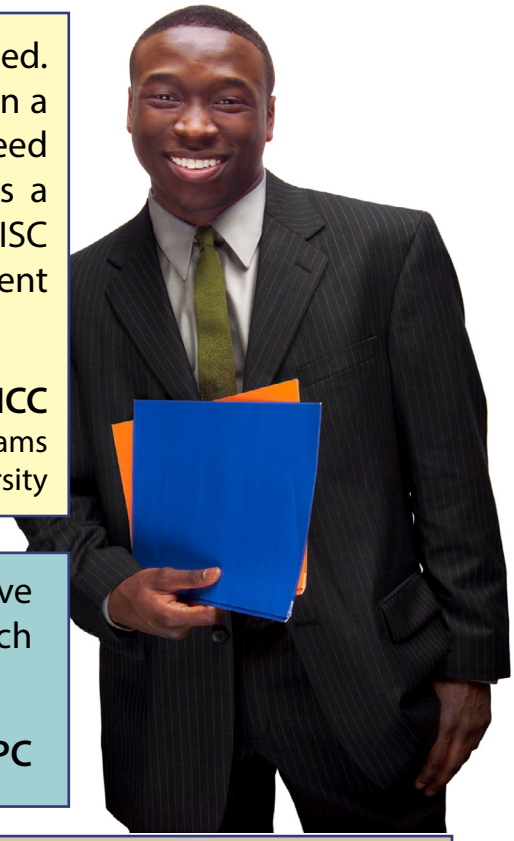
Our assessments are fully customizable. Add your own logo and contact information. Add or remove pages from the reports.

Our DISC training and handout materials are provided to you at no extra cost. We provide you access to our "Members Only" webpage where you can access updated materials, handouts, slides and videos.

Client Results and Testimonials

"The DISC certification class was one of the best I have attended. Greg is skilled at engaging the class, providing information in a helpful manner, and giving individuals the direction they need to feel competent and comfortable administering DISC. As a result of Greg's class, I am looking forward to using the DISC in my organization's professional and leadership development initiatives. I highly recommend Greg as an instructor!"

Rhonda Sutton, Ph.D., LPC, LPCS, NCC
Director of College Leadership Programs
North Carolina State University



"Your DISC training programs and materials are the best I have seen nationally. I base my conclusion on extensive research and my experience as a human resource professional."

HOWARD M. PARDUE, PHD, SPHR, CPC

"I am the Chief Human Resources and Ethics Officer of a global professional services firm. After seeing Greg Smith's bio and checking references, I decided to reach out to them to help me prepare for the training. Greg and I met over the course of several weeks as he took me through the DISC Instrument, assigned me homework and tested my knowledge. If you are looking for a quality on line DISC assessment instrument, coupled with expert, thorough and patient instruction, I strongly recommend you reach out to Chart Your Course International."

Clarissa A. Peterson – GPHR, SPHR
Chief Human Resources and Ethics Officer | Abt Associates

Greg Smith is an excellent teacher and facilitator. His candid and professional approach made the training both interesting and fun. All the information I needed to be successful in using DISC was presented in a very organized manner that was easy to learn and retain. I obtained my certification and have since used DISC successfully with several of my clients with very good results. I would strongly recommend Chart Your Course International to anyone interested in learning about and becoming certified in using DISC."

Sonal Kumar, Ph.D.
Dartmouth Hitchcock Hospital

Client Results and Testimonials

"Greg Smith recently trained me on the DISC profile. He is a dynamic and charismatic trainer and facilitator. Greg is excellent at establishing clear directions and explaining why we're doing what we're doing. He communicated the information in a clear and easy manner for me to learn and comprehend the material. He was also very patient and flexible with his time. Greg has a very warm and gracious spirit and is exceptionally helpful. Immediately following Greg's training I felt fully prepared and ready to tackle my first DISC facilitation assignment. I strongly recommend Greg to anyone who needs a trainer/motivator with a positive attitude and wonderful teaching style."

Eric Lewis, CEO
OneSCSI

"We began working with Chart Your Course International on use of DISC for improved communication and as an additional tool in our hiring process. Our increased focus in these areas has impacted our overall turnover reducing from a high of 31% in 2006 to 16% in 2008! Greg has been a valuable resource to us on the use of DISC in our banks."

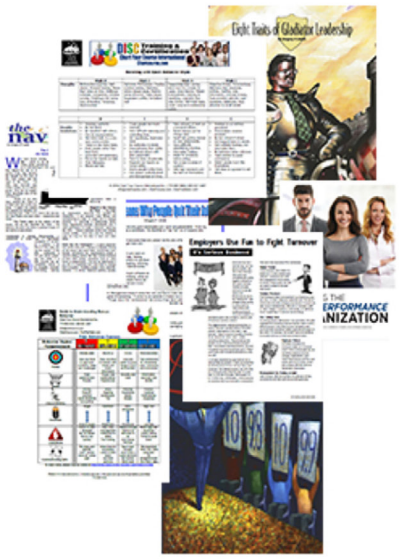
Kathy Youngquist
Director, Human Resources
First State Bank & Trust

"This DISC training has dramatically improved the way my dental staff works with each other. They now understand and appreciate each other's differences. As a dental consultant and DISC assessment facilitator, I am better situated to help other dental offices shape and mold their staff and teach them how to communicate in an effective and fun way! Greg is a great teacher and makes you feel at ease. This was a wonderful investment in myself and my business."

Pamela Menaker
DentalKarma.com

Items Included In Your Certification Training

Your complete solution to conducting DISC training programs and workshops



Complete Resource Material For Your Workshops and Training Programs. 100's of Powerpoint Slides, 5 Handouts, Facilitator Guide and Much More!

Your Accreditation includes:

- Additional two free DISC Assessments
- Access to Over 35 Different Types of Assessments
- Discounts on Our DISC Assessments
- Icebreakers and Teambuilding Book
- The Universal Language DISC Reference Manual
- Personalized Workplace Motivators Report
- Personalized EQ report
- Exercises, Worksheets & Handouts
- Online Training Videos
- PowerPoint Slides
- Personalized 22-Page DISC Assessment
- DISC Tip Card
- Ongoing Coaching, Advice and Life-Time Support
- Weekly DISC Tips Via Email
- Diploma
- Ongoing Continuing Education

Transform the Way You Interact With People

Training & Certification
Understand Human Behavior and DISC Personality Types
Expand Your Training & Consulting Business

DISC Certification Training Programs

Training empowers individuals, unleashes team performance and builds long-lasting permanence in the organization. Our training and certification programs are rated as one of the best training programs in the nation.

Our certification courses are taught three different ways.

Live Web Certification

WEBINAR CERTIFICATION

Our web-based DISC training program is a popular choice for those who would prefer to avoid travel and enjoy the convenience of a live, interactive format over the Internet. The virtual online DISC training classes are very interactive, insightful and fun. Typically, there are 3-5 students per class.

Two-Day Advanced DISC Train-the-Trainer Certification

This 2-day training program is designed to help you walk away with an entirely new mindset on understanding yourself and others. This two-day certification program is designed for trainers, consultants, Human Resource Professionals, executive coaches and others who would like to facilitate workshops or coach individuals using our assessments to improve their effectiveness with others. You will gain access to a large library of training materials that will help you coach, train and lead others like never before. If you have five or more people you would like certified, we can come to your location to conduct the training.

Online Self-Study Certification

Discover and understand the DISC language from the comfort of your home or office. This program includes online videos, handouts and a textbook to explain and interpret the DISC language. Your learning platform will guide you through 16 modules of instruction required to complete your certification. Each video is approximately 4-9 minutes in length.

Types of Assessments & Profiles

DISC Assessment

This report measures the four dimensions of normal behavior and HOW we behave.

Driving Forces/Motivators Report

Allows sales managers to increase their success by hiring the "right" people and how to motivate new and existing salespeople to perform their best. By measuring factors such as results oriented, closing, preparation, prospecting, and self-confidence, this assessment will help you build a more productive sales force.

Success Insights Sales™

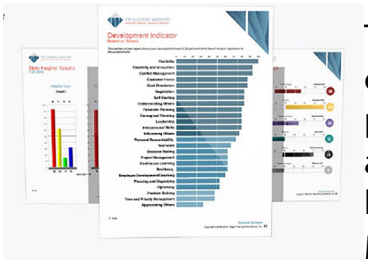
Allows sales managers to increase their success by hiring the "right" people and how to motivate new and existing salespeople to perform their best. By measuring factors such as results oriented, closing, preparation, prospecting, and self-confidence, this assessment will help you build a more productive sales force.

Behavioral Team Report

The Team Behavioral Report is a six-section summary allowing you to combine multiple individual results into a collective report which illustrates the breakdown of how each person fits the overall team dynamic.

Emotional Intelligence Assessment – Emotional Quotient

Emotional Intelligence is an individual's ability to sense, understand and effectively apply the power and acumen of emotions to facilitate high levels of collaboration and productivity. This report helps them work well with a wide variety of people and respond effectively to rapidly changing conditions.



TriMetrix EQ

The Emotional Quotient (EQ) report helps identify how well a person can manage emotions and impact relationships with others. It looks at a person's emotional intelligence, which is the ability to sense, understand and effectively apply the power and acumen of emotions to facilitate higher levels of collaboration and productivity. This report includes DISC, Motivators and EQ sciences.

Personalized Hiring Process

We provide a more personalized and efficient approach in helping select, hire and retain the best candidates. We work with both the candidate and your hiring manager to insure the right person is hired for the right job. Contact us for more information.

Reduce Conflict –Build Teamwork

Discovering Behavior Styles for Greater Success Workshop

Individual behavior styles and our emotional intelligence (soft skills) have a direct impact on our interpersonal relationships in the workplace. Individuals differ from each other in fundamental ways including their values, behaviors, talents, temperaments, wants and beliefs. Our workshop will help individuals understand each other better and appreciate the unique strengths and differences each person brings to the office. As a result, you will become a better leader, communicator, team member and gain key strategies to create highly effective working relationships.

The workshop incorporates a behavior assessment to give a more complete understanding of yourself and others. DISC workshop participants leave the seminar energized and ready to apply the knowledge gained. Employers begin to see the positive changes immediately after the seminar. People will realize that differences are good and can be used effectively to make an organization successful. We have DISC facilitators throughout the U.S.

Custom Designed Workshops

We custom design each workshop to meet the unique culture, dynamics, goals and objectives of our clients. We work directly with senior leadership to understand their unique requirements and expectations. The process starts with a discussion on the theme, goals and the creation of a general strategy or agenda.

Earn Three Internationally Recognized Accreditations

Our Learning Management System makes learning simple!
The LMS enables you to start using our valuable tools to improve employee engagement and productivity. As you progress through the learning modules, your executive coach/consultant will be able to monitor your progress and provide any help needed along the way.
The LMS includes 39 modules of easy-to-understand content, including video and quizzes, to provide a complete understanding of DISC, 12 Driving Forces® and Emotional Quotient training.

Understanding your team leads to better employee experiences, better employee engagement and higher employee retention.

LMS CERTIFICATION - ONLINE

DISC Certification (Level 1 – Certification)
Certified Professional Behavioral Analyst (CPBA)

By far the most popular of our certification programs, it gives valuable information to the employee, the manager, and the work team. DISC is one of the world's most popular assessment tools and is a sought-after accreditation by talent management & development professionals. DISC provides a great starting point to develop greater self-awareness, personal effectiveness and interpersonal effectiveness.

Motivators & Driving Forces Certification
Certified Professional Motivators Analyst (CPMA)

The Motivational Insights report allows individuals to understand how their prioritized values affect choices and provide purpose and direction in their lives. The Motivators/Driving Forces assessment provides the next level of insight after the DISC profile.

TTI Emotional Quotient Certification
Certified Professional Emotional Quotient Analyst (CPEQA)

The TTI EQ provides a business-friendly framework to understand, measure, and apply emotional intelligence in the workplace. When coupled with DISC and Motivators certification, the TTI EQ provides a complete toolkit for helping people understand and be more active in applying the principles of emotional intelligence.

Contact Our Friendly Team!

Sign up for a DISC class by calling 770-860-9464
or by visiting our website.

https://www.Chartcourse.com

Make sure you sign up for our newsletter!

the navigator
Chart Your Course International

https://www.chartcourse.com/emailnavnews/

If you have any questions, don't hesitate to contact our friendly staff.

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